2015 Red Sait Sarvey

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July 6-10, 2016 The World's Largest meeting of Santa's and Mrs. Claus

Survey director - Santa Tim Connaghan Santa@NationalSanta.com (631) 871-4901

Survey Name: 2015 Red Suit Survey

Results collected between 10/22/15 and 10/291/15 553 Santas participated

1. How Old are you? Average Age of Santa 63.52 years

Youngest Santa 29 Oldest Santa 94 - Leonard Kane, Ladera Ranch, CA

2. How much do you weigh? Average weight 252.1 pounds 114.3 kilos Lightest Santa 130 pounds Heaviest Santa 450 pounds

3. Is the "Bowl of Jelly" real or padding?

| Number of Respons e(s) | Respo nse Ratio |
|---------------------------------|-----------------------|
| Real 434 | 78.4% |
| Padding 113 | 20.4% |
| No Responses 6 | 1.0% |
| Total 553 | 100% |

- 4. Where do you Live? 41.8% (231) Eastern 28.2% (156) Central 29.9% (165) Western
- 5. How many years have you been Santa? 15.23 yrs 12 Santas over 50 years in the Red Suit.

6. Where have you appeared or worked as Santa? You may select as many categories as you have worked.

| | Number of Respons e(s) | Respo nse Ratio |
|--|---------------------------------|-----------------------|
| I appear at Private and Corporate Parties | 484 | 87.8% |
| I work for a Photo Company/Mall | 248 | 45.0% |
| I appear at Charity and Non-Profit events | 452 | 82.0% |
| I am retired from being Santa | 3 | <1% |
| I appear in a Parade | 198 | 35.9% |
| I appear at a Tree Lighting | 238 | 43.1% |
| I have appeared as Santa in print advertising | 153 | 27.7% |
| I have appeared as Santa in a local commercial - Cable | 96 | 17.4% |
| I have appeared as Santa in a regional Commercial | 52 | 9.4% |
| I have appeared as Santa in a national commercial | 27 | 4.9% |
| I have appeared on a national network talk or reality show (not the news) | 29 | 5.2% |
| I have appeared as Santa in a major motion picture | 8 | 1.4% |
| I have been interviewed or featured as Santa in a documentary about Santas | 87 | 15.7% |
| I visit family of deployed Military personnel | 115 | 20.8% |
| I visit Wounded Warriors | 51 | 9.2% |
| I volunteer as Santa for Toys for Tots | 133 | 24.1% |
| I am Santa for Make a Wish | 34 | 6.1% |
| I am a Hospice trained Santa | 72 | 13.0% |
| I visit Senior Centers and Convalescent Homes | 294 | 53.3% |
| I visit Hospitals | 238 | 43.1% |
| Total | 551 | 100% |

7. Why or What made you decide to be a Santa? (Since it is one of the hardest jobs you do!) Select the one that most closely matches you.

| | Number | |
|--|---------|-------|
| | of | Respo |
| | Respons | nse |
| | e(s) | Ratio |
| My Church asked me | 24 | 4.3% |
| My Family(Wife, Daughter, Son) asked me to do it | 103 | 18.6% |
| The Local School asked me | 18 | 3.2% |
| My employer asked me | 37 | 6.6% |
| My Service Club asked me | 9 | 1.6% |
| My Friends / Neighbors asked me | 85 | 15.3% |
| I have always wanted to be Santa | 121 | 21.8% |
| I have the look or size and /or mage of Santa | 132 | 23.8% |
| I was interested in the business opportunities | 21 | 3.7% |
| No Responses | 3 | <1% |
| Total | 553 | 100% |

8. Have you ever been 'wet' on by a child or baby

| Number of Respons e(s) | Respo |
|---------------------------------|-------|
| Yes 171 | 30.9% |
| No 381 | 68.8% |
| No Responses 1 | <1% |
| Total 553 | 100% |

9. When you first became Santa, did you readily accept the Red Suit? Or were you a reluctant Santa?

| | Number of Respons e(s) | Respo nse Ratio |
|--|---------------------------------|-----------------------|
| I readily became Santa, even before meeting the children | 408 | 73.7% |
| I was reluctant, but once I put on the suit, and saw the children's faces, I knew I could do this forever. | 144 | 26.0% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |
| | | |

10. Are you a "Traditional Bearded" Santa or a "Real Bearded" Santa.

| | Number of Respons e(s) | Respo nse Ratio |
|---|---------------------------------|-----------------------|
| Traditional Bearded (Wearing a Theatrical or temporary beard and wig set) | 37 | 6.6% |
| Real Bearded (your own real beard) | 515 | 93.1% |
| Total | 553 | 100% |

11. What was your Beard Evolution?

| Number of Respons e(s) | Respo nse Ratio |
|--|-----------------------|
| I have always worn a beard and wig set. 35 | 6.3% |
| I started with a beard and wig set and now have a real beard 174 | 31.4% |
| I have had a real beard, but now just wear a beard and wig set 3 | <1% |
| I have always been real bearded 340 | 61.4% |
| Total 553 | 100% |

12. Tell us about your beard and hair. Do you have a full head of hair or are you bald? (Of course we wear a hat so most children don't know) Are you naturally white or do you have a beauty salon take care of you. Or, do you have an account at Sally's!

| | Number of Respons e(s) | Respo nse Ratio |
|---|---------------------------------|-----------------------|
| I wear a commercial beard and wig set. | 33 | 5.9% |
| I am naturally bearded, have a full set of hair and am naturally white | 176 | 31.8% |
| I am naturally bearded, am bald on top and am naturally white | 89 | 16.0% |
| I am naturally bearded, am totally bald and am naturally white | 3 | <1% |
| I am naturally bearded, have a full set of hair and bleach or lighten my hair | 159 | 28.7% |
| I am naturally bearded, am bald on top and bleach or lighten my hair | 59 | 10.6% |
| I am naturally bearded, totally bald and bleach or lighten my beard | 5 | <1% |
| Other Total | 27 553 | 4.8% 100% |
| 1 Ottal | 555 | 10070 |

13. Have you ever had someone pull on your beard to see if it were real?

| Number | • |
|--|---------|
| 0 | f Respo |
| Respons | nse |
| e(s | Ratio |
| Yes, mostly by questioning children 369 | 66.7% |
| Yes, mostly by inquisitive adults | 24.6% |
| No, I have never experienced a puller 48 | 8.6% |
| Total 553 | 100% |

| 14. What Size Boot do you wear? | | |
|---------------------------------|---------|-----------------------|
| Numbe C Respon e(s | of S | Respo nse Ratio |
| | 4 | 2.5% |
| 8.5 | 8 | 3.2% |
| 9 | 8 | 6.8% |
| 9.5 | 2 | 7.5% |
| _106 | 5 | 11.7% |
| 10.5 | 1 | 14.6% |
| _11 6 | 7 | 12.1% |
| 11.5 | 2 | 7.5% |
| _12 | 2 | 13.0% |
| 12.5 | 1_ | 3.7% |
| 13 | 8 | 10.4% |
| 13.5 | 8 | 1.4% |
| 14 | 6 | 4.7% |
| Total 55 | 3 | 100% |

| 15. How many times a day do children step on your boots? | | |
|--|---------------------------------|-----------------------|
| | Number of Respons e(s) | Respo nse Ratio |
| 1-5 | 285 | 51.5% |
| 6-10 | 94 | 16.9% |
| 11-15 | 26 | 4.7% |
| 16-20 | 35 | 6.3% |
| 21-25 | 14 | 2.5% |
| 26-30 | 5 | <1% |
| More than thirty times a day | 28 | 5.0% |
| Other | 65 | 11.7% |
| Total | 553 | 100% |

| 16. What Percentage of Babies visiting you, Cry? | | |
|--|-----------------|--------------|
| | Number of | Respo |
| | Respons e(s) | nse Ratio |
| Less than 10% | 382 | 69.0% |
| _25% | 138 | 24.9% |
| 50% | 25 | 4.5% |
| More than 50% | 6 | 1.0% |
| Total | 553 | 100% |

17. What is Santa's (Your) preferred give-a-way?

| | Number of Respons e(s) | Respo nse Ratio |
|---------------|---------------------------------|-----------------------|
| Stickers | 88 | 15.9% |
| Plastic Coins | 58 | 10.4% |
| Candy Canes | 251 | 45.3% |
| Trading Cards | 34 | 6.1% |
| Other | 120 | 21.6% |
| No Responses | 2 | <1% |
| Total | 553 | 100% |

18. Do you use an agent?

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| Yes, I use an agent to exclusive handle my bookings | 15 | 2.7% |
| No, I handle all of my bookings personally | 315 | 56.9% |
| No, I work directly for a Mall or Photo | | |
| Company | 57 | 10.3% |
| Nothing exclusive. I am listed with many | | |
| entertainment agents. | 115 | 20.7% |
| Other | 50 | 9.0% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

19. What is the longest distance you have traveled for a regular Santa Visit?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| I keep it under 50 miles | 215 | 38.8% |
| I keep it under 100 miles | 144 | 26.0% |
| I have traveled up to 150 miles | 82 | 14.8% |
| I have traveled up to 200 miles | 22 | 3.9% |
| I have traveled over 250 miles to make a visit | 61 | 11.0% |
| Other | 28 | 5.0% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

20. What is Santa's (your) favorite cookie?

| | Number of Response(s) | Response Ratio |
|-------------------|--------------------------|-------------------|
| Chocolate Chip | 245 | 44.3% |
| Rice Krispy Treat | 4 | <1% |
| Gingerbread | 10 | 1.8% |
| Oatmeal Raisin | 112 | 20.2% |
| Oreo | 12 | 2.1% |
| Peanut Butter | 47 | 8.4% |
| Sugar Cookie | 52 | 9.4% |
| Other | 70 | 12.6% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

21. What is Santa's (your) favorite Christmas Eve beverage?

| | Number of Response(s) | Response Ratio |
|--------------|-----------------------|-------------------|
| Milk | 138 | 24.9% |
| Hot Cocoa | 170 | 30.7% |
| Egg Nog | 109 | 19.7% |
| Coca-Cola | 41 | 7.4% |
| Coffee | 27 | 4.8% |
| Tea | 15 | 2.7% |
| Other | 52 | 9.4% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

22. What is your favorite Christmas Song?

| | Number of Response(s) | Response Ratio |
|------------------------------------|-----------------------|-------------------|
| Santa Claus is Coming to Town | 118 | 21.3% |
| Jingle Bells | 61 | 11.0% |
| White Christmas | 54 | 9.7% |
| Christmas Song | 21 | 3.7% |
| Rudolph the Red Nosed Reindeer | 76 | 13.7% |
| Silent Night | 98 | 17.7% |
| Little Drummer Boy | 39 | 7.0% |
| Twelve Days of Christmas | 2 | <1% |
| Grandma Got Run over by a Reindeer | 5 | <1% |
| Other | 78 | 14.1% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

23. What is Santa's (your) favorite greeting?

| | Number of Response(s) | Response Ratio |
|--------------------|-----------------------|-------------------|
| Merry Christmas | 530 | 95.8% |
| Happy Holidays | 7 | 1.2% |
| Season's Greetings | 2 | <1% |
| Joyous Noel | 0 | 0.0% |
| Feliz Navidad | 1 | <1% |
| Happy Hanukkah | 0 | 0.0% |
| Mele Kalikimaka | 0 | 0.0% |
| Other | 12 | 2.1% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

24. What is Santa's (your) favorite movie?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| Scrooge/A Christmas Carol (1951 with Alistair Sim) | 18 | 3.2% |
| Miracle on 34th Street (1948) Edmund | | |
| Gwenn | 206 | 37.2% |
| A Christmas Story (Ralphie, BB Gun, 50th | | |
| Anniversary this year) | 46 | 8.3% |
| Santa Clause (Tim Allen | 98 | 17.7% |
| White Christmas (Bing Crosby, Danny Kaye, | | _ |
| Rosemary Clooney, Vera-Ellen | 33 | 5.9% |
| Elf (Wil Farrell) | 15 | 2.7% |
| Santa Claus - the Movie (David Huddleston, | | _ |
| Dudley Moore) | 6 | 1.0% |
| It's a Wonderful Life (Jimmy Stewart) | 83 | 15.0% |
| Nightmare Before Christmas (Tim Burton) | 0 | 0.0% |
| Holiday Inn (Bing Crosby and Fred Astaire) | 5 | <1% |
| Other | 42 | 7.5% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

25. What is Santa Driving this year? Personal Vehicles only.

| | Number of Response(s) | Response Ratio |
|-------------------------------|-----------------------|-------------------|
| Compact Car | 53 | 9.5% |
| Mid-Sized Car | 88 | 15.9% |
| All-electric Car | 1 | <1% |
| Bio-fuel Vehicle | 3 | <1% |
| Hybrid (Electric/Gas) vehicle | 22 | 3.9% |
| Pick Up Truck | 133 | 24.0% |
| SUV | 148 | 26.7% |
| Van | 52 | 9.4% |
| Other | 52 | 9.4% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

26. If you could upgrade Santa's Sleigh (your vehicle), what would you add?

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| Heated Seats | 45 | 8.1% |
| Sun/Moon Roof | 32 | 5.7% |
| GPS | 90 | 16.2% |
| Blue Tooth for Phone | 35 | 6.3% |
| Ice Chest (for cold water & snacks) | 32 | 5.7% |
| Personal Driver / Navigator / Assistant | 139 | 25.1% |
| Mobile Internet | 56 | 10.1% |
| Other | 118 | 21.3% |
| Total | 553 | 100% |

27. Do you ride a motorcycle?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| I own and ride a Harley Davidson | 44 | 7.9% |
| I own and ride a Gold Wing | 11 | 1.9% |
| I ride a Can-Am Spyder | 0 | 0.0% |
| I like to ride but do not own a motorcycle | 102 | 18.4% |
| I do not ride a bike | 361 | 65.2% |
| Other | 34 | 6.1% |
| Total | 553 | 100% |

28. Where will you be working this year? Select one answer as your main area of work.

| | Number of | Response |
|---|-------------|----------|
| | Response(s) | Ratio |
| Volunteer Santa | 68 | 12.2% |
| In Business for my self - private parties, home | | _ |
| visits | 297 | 53.7% |
| Work for Home Video Calls Company | 3 | <1% |
| Work for Amusematte | 2 | <1% |
| Work for WorldWide | 33 | 5.9% |
| Work for Cherry Hill | 20 | 3.6% |
| Work for Noerr Programs | 12 | 2.1% |
| Work for an independent Photo Co or Mall | | |
| (No national photo company) | 22 | 3.9% |
| Work at Bass Pro | 20 | 3.6% |
| Work Directly for a Mall, or Department Store. | | _ |
| no photo company | 17 | 3.0% |
| Work for a Theme Park or Attraction or Stage | | |
| Show | 13 | 2.3% |
| Own my own Photo Company | 3 | <1% |
| Other | 41 | 7.4% |
| Total | 553 | 100% |

29. Do you appear in a community parade?

| | Number of Response(s) | Response Ratio |
|--|--------------------------|-------------------|
| No, I do not appear in any parade | 337 | 60.9% |
| Yes, I volunteer to appear in a parade | 116 | 20.9% |
| Yes, I am paid to appear in a parade | 66 | 11.9% |
| Other | 32 | 5.7% |
| No Responses | 2 | <1% |
| Total | 553 | 100% |

30. Do you appear or preside over any Tree Lighting Ceremonies?

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| No, I do not appear at any tree lighting | 296 | 53.5% |
| Yes, I volunteer to appear at a tree lighting | | |
| ceremony | 89 | 16.0% |
| Yes, I get paid to appear at a tree lighting | | |
| ceremony | 140 | 25.3% |
| Other | 26 | 4.7% |
| No Responses | 2 | <1% |
| Total | 553 | 100% |

31. When are you starting work this year?

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| Prior to November 5 | 88 | 15.9% |
| November 6 or 7 | 58 | 10.4% |
| November 13 or 14 | 115 | 20.7% |
| November 20 or 21 | 79 | 14.2% |
| The day after Thanksgiving, November 27 | 66 | 11.9% |
| November 28 or later | 98 | 17.7% |
| Other | 46 | 8.3% |
| No Responses | 3 | <1% |
| Total | 553 | 100% |

32. If working at a Mall, how many hours a day will you be working?

| | Number of Response(s) | Response Ratio |
|--------------------------------------|-----------------------|-------------------|
| 4 hours or less a day | 37 | 6.6% |
| 5 hours a day | 26 | 4.7% |
| 6 hours a day | 28 | 5.0% |
| 7 hours a day | 10 | 1.8% |
| 8 hours a day | 16 | 2.8% |
| 9 hours a day | 12 | 2.1% |
| 10 hours a day | 14 | 2.5% |
| 11 hours a day | 2 | <1% |
| 12 hours a day | 7 | 1.2% |
| More than 12 hours a day | 2 | <1% |
| Other | 110 | 19.8% |
| No Responses (Do not work at a Mall) | 289 | 52.2% |
| Total | 553 | 100% |

33. If you are working or volunteering independently, when will you start your Holiday visits?

| | Number of Response(s) | Response Ratio |
|-------------------------------------|-----------------------|-------------------|
| During the week before Thanksgiving | 143 | 25.8% |
| After Thanksgiving | 223 | 40.3% |
| The week before Christmas | 15 | 2.7% |
| Other | 74 | 13.3% |
| No Responses | 98 | 17.7% |
| Total | 553 | 100% |

34. As an independent Santa, how many total hours will you work during the season?

| | Number of Response(s) | Response Ratio |
|------------------|-----------------------|-------------------|
| 10 hours or less | 26 | 4.7% |
| 10 to 20 hours | 45 | 8.1% |
| 21 to 30 hours | 52 | 9.4% |
| 31 to 40 hours | 47 | 8.4% |
| 41 to 50 hours | 41 | 7.4% |
| 51 to 60 hours | 49 | 8.8% |
| 61 to 70 hours | 29 | 5.2% |
| 71 to 80 hours | 32 | 5.7% |
| 81 to 90 hours | 24 | 4.3% |
| 91 to 100 hours | 21 | 3.7% |
| Over 100 hours | 130 | 23.5% |
| Other | 517 | 10.2% |
| Total | 553 | 100% |

35. Besides the basic tasks or work as Santa, what else do you do when visiting children and families or making public appearances? You may check more than one.

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| I am a basic Santa, talk to children, pose for | | |
| photos and hand out presents. | 459 | 83.3% |
| I read a book or tell stories | 409 | 74.2% |
| I can sing songs | 213 | 38.6% |
| I can perform a little magic | 109 | 19.7% |
| I play a musical instrument (explain below) | 22 | 3.9% |
| I work with puppets (explain below) | 20 | 3.6% |
| Other | 27 | 4.9% |
| Total | 551 | 100% |

36. As Santa, how many children do you visit with on a daily basis?

| | Number of Response(s) | Response Ratio |
|------------------------------------|-----------------------|-------------------|
| Less than 24 | 125 | 22.6% |
| 25 to 50 | 110 | 19.8% |
| 50 to 100 | 107 | 19.3% |
| 100 to 150 | 83 | 15.0% |
| 200 | 38 | 6.8% |
| 250 | 18 | 3.2% |
| 300 | 18 | 3.2% |
| 350 | 9 | 1.6% |
| 400 | 11 | 1.9% |
| 450 | 2 | <1% |
| 500 | 10 | 1.8% |
| 550 | 0 | 0.0% |
| 600 | 3 | <1% |
| 650 | 3 | <1% |
| 700 | 5 | <1% |
| 750 | 0 | 0.0% |
| 800 | 3 | <1% |
| 850 | 0 | 0.0% |
| 900 | 0 | 0.0% |
| More than 1000 children every day. | 7 | 1.2% |
| Total | 553 | 100% |

37. What is the average length of a child's visit with you?

| | Number of Response(s) | Response Ratio |
|-----------------------|-----------------------|-------------------|
| 30 seconds | 16 | 2.8% |
| one minute | 69 | 12.4% |
| 90 seconds | 92 | 16.6% |
| two minutes | 150 | 27.1% |
| more than two minutes | 225 | 40.6% |
| Total | 553 | 100% |

38. Santa often hears difficult requests and wishes from Children. Often these children are worried because the parents are having difficulties and the children are trying to help find a fix. The scale is 1 to 5 with 1= hearing it much less than previous years and 5 = hearing requests much more than in previous years.

1 = Much Less, 2 = Slightly Less, 3 = About the Same, 4 = Slightly More, 5 = Much More

| Top number is the count of respondents selecting the option. Bottom % is percent of the total respondents selecting the option. | 1 | 2 | 3 | 4 | 5 |
|---|-----|-----|-----|-----|-----|
| Children wishing for help to | 114 | 50 | 272 | 39 | 7 |
| reverse a Divorce or Separation | | | | | 40/ |
| Teverse a Divorce of Separation | 24% | 10% | 56% | 8% | 1% |
| Children worried about the | 159 | 92 | 183 | 35 | 3 |
| economy | 34% | 19% | 39% | 7% | 1% |
| Children wishing for a Parent to | 104 | 79 | 196 | 86 | 9 |
| find a job | 22% | 17% | 41% | 18% | 2% |
| Children wishing to have a home | 114 | 81 | 211 | 45 | 7 |
| Children wishing to have a home | 25% | 18% | 46% | 10% | 2% |
| Children worried that Santa won't | 53 | 60 | 257 | 109 | 14 |
| be able to find them | 11% | 12% | 52% | 22% | 3% |
| Children worried because a | 93 | 68 | 259 | 60 | 2 |
| loved-one died | 19% | 14% | 54% | 12% | 0% |
| Children worried because | 78 | 65 | 262 | 70 | 6 |
| someone is very ill | 16% | 14% | 54% | 15% | 1% |

39. Have you ever had a child tell you that someone is hurting them? Children trust Santa and most of us have never, ever had a child report abuse. But, we know that this is the most difficult thing a child may tell Santa.

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| No, I have never had a child tell me of abuse | 488 | 88.2% |
| Yes,, I have had a child tell me of being hurt | | |
| and/or abused | 64 | 11.5% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

40. Many Santas are active year round and sometimes perform or appear as someone other than Santa. So, other than Santa Claus, St. Nicholas, Pere Noel, Sinter Klaus, etc., have you portrayed other characters or famous persons?

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| I only appear as Santa Claus/St. Nicholas, | | |
| etc. | 414 | 77.3% |
| I have appeared as a pirate | 45 | 8.4% |
| I portray a cowboy, or western character | 24 | 4.4% |
| I enjoy civil war re-enactment | 17 | 3.1% |
| I sometimes portray someone from "Duck | | · |
| Dynasty" | 5 | <1% |
| I have dressed up as a Rock Star (ZZ Top or | | |
| Jerry Garcia) | 16 | 2.9% |
| I have participated in local pioneer/western | | |
| days | 28 | 5.2% |
| I have been a wizard (Harry Potter or Lord of | | · |
| the Rings) | 32 | 5.9% |
| I compete in Hemingway Look-a-like | | |
| competitions | 3 | <1% |
| Other | 74 | 13.8% |
| Total | 535 | 100% |

41. Do you feel like ever since you became Santa you've gotten the cold or flu more frequently?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| Yes, I have gotten a cold or flu more often | 115 | 20.7% |
| No, I have not gotten a cold or flu more often | 437 | 79.0% |
| No Responses | 1 | <1% |
| Total | 553 | 100% |

42. How many times a day does a child cough or sneeze directly in your face?

| | Number of Response(s) | Response Ratio |
|-------------------------------|--------------------------|-------------------|
| None | 110 | 19.8% |
| Once or twice | 254 | 45.9% |
| 3 or 4 times a day | 84 | 15.1% |
| 5 or 6 times a day | 37 | 6.6% |
| 7 or 8 times a day | 13 | 2.3% |
| 9 or ten times a day | 8 | 1.4% |
| more than a dozen times a day | 16 | 2.8% |
| more than twenty times a day | 6 | 1.0% |
| Other | 23 | 4.1% |
| Total | 553 | 100% |

43. When you work as Santa, please tell us what steps you take to help reduce the spread of colds and flu.

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| I have gotten or will be getting a flu shot | 458 | 83.2% |
| I try to wash my hands often with soap | 339 | 61.6% |
| I like to have a hand sanitizer disperser near where I work | 200 | 36.3% |
| I carry a personal bottle of hand sanitizer | 263 | 47.8% |
| I have my Santa set and chair wiped down and sanitized daily | 87 | 15.8% |
| I encourage children to help fight germs. | 86 | 15.6% |
| I sanitize my gloves and change them when | | |
| needed. | 398 | 72.3% |
| Other | 38 | 6.9% |
| Total | 550 | 100% |

44. Do you get any other shots or tests prior to the holiday Season? Pneumonia, TB, etc.

| | Number of Response(s) | Response Ratio |
|-------------------------|-----------------------|-------------------|
| I get a pneumonia shot | 263 | 74.7% |
| I get an annual TB Test | 102 | 28.9% |
| Other | 55 | 15.6% |
| Total | 352 | 100% |

45. If you volunteer as a Santa for a special cause, which ones do you volunteer for? You may check more than one. You may also check other and list a charity.

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| Marines Toys for Tots | 133 | 32.1% |
| Make a Wish | 35 | 8.4% |
| Wounded Warriors | 41 | 9.9% |
| Military Units | 90 | 21.7% |
| Operation Snowball or Operation Snowflake | 1 | <1% |
| Starlight Foundation | 2 | <1% |
| Autism Society | 54 | 13.0% |
| Ronald McDonald House | 36 | 8.6% |
| Children's Hospital | 128 | 30.9% |
| Other | 191 | 46.1% |
| Total | 414 | 100% |

46. Have you had Hospice Training? Not everyone is cut out to be a Hospice Care Giver. Some Santas have taken that step.

| | Number of Response(s) | Response Ratio |
|-------------------------------------|-----------------------|-------------------|
| Yes, I have had hospice training. | 101 | 18.2% |
| No, I have not had hospice training | 434 | 78.4% |
| No Responses | 18 | 3.2% |
| Total | 553 | 100% |

47. Marital Status

| | Number of Response(s) | Response Ratio |
|--------------|--------------------------|-------------------|
| Single | 33 | 5.9% |
| Married | 479 | 86.6% |
| Separated | 4 | <1% |
| Divorced | 35 | 6.3% |
| No Responses | 2 | <1% |
| Total | 553 | 100% |

48. If Married, How Many Years? Average years married 34.7

Longest Married: Santa Tom & Edna Schoenecker, Chanhasen, MN - 62 yrs Congratulations! 490 Response(s)

49. How Many Children do you have? Average 2.8 children

484 Response(s)

50. How Many Grandchildren? Average 4.9

Most Grandchildren: Santa Jay & Phyllis Bennett, North Branch, MN - 29 grandchildren

370 Response(s)

51. How Many Great-Grandchildren? Average 3.2 Great Grandchildren Most Great-Grandchildren: Also Santa Jay and Phyllis Bennet, 13 Great-Grandchildren

55 Response(s)

52. Did you Serve in the Military? If so, please select your Branch of Service.

| | Number of Response(s) | Response Ratio |
|---------------------|--------------------------|-------------------|
| No Military Service | 295 | 53.3% |
| Air Force | 50 | 9.0% |
| Army | 79 | 14.2% |
| Coast Guard | 3 | <1% |
| Marines | 21 | 3.7% |
| Navy | 55 | 9.9% |
| Other | 25 | 4.5% |
| No Responses | 25 | 4.5% |
| Total | 553 | 100% |

53. Education. Please select the highest level of School you completed. These are degrees from accredited Schools or Universities (Unfortunately not Santa School)

| | Number of Response(s) | Response Ratio |
|--|--------------------------|-------------------|
| High School | 85 | 15.3% |
| AA Degree | 69 | 12.4% |
| BA or BS Degree | 111 | 20.0% |
| MA or MS Degree | 64 | 11.5% |
| Some College | 148 | 26.7% |
| PhD or Doctoral Degree (Accredited College | | |
| or University, Not Santa School) | 27 | 4.8% |
| GED | 6 | 1.0% |
| Other | 18 | 3.2% |
| No Responses | 25 | 4.5% |
| Total | 553 | 100% |

54. Have you attended any National or International Santa Events? Select as many events as you have attended.

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| No, I have never attended a National or | | |
| International Santa Meeting | 252 | 47.7% |
| Discover Santa 2006 (convention ten years ago) | 68 | 12.8% |
| International Santa Claus Congress - Bakken, | | |
| Copenhagen (any year) | 3 | <1% |
| FORBS - National Regional Meetings in | | · |
| Southern California (any year) | 59 | 11.1% |
| Celebrate Santa in Gatlinburg- 2009 or 2010 | 83 | 15.7% |
| Claus Fest in Gatlinburg (any year) | 79 | 14.9% |
| ISC - Tampa Florida - 2014 | 52 | 9.8% |
| I plan on attending Discover Santa 2016 in | | |
| Branson next July | 190 | 35.9% |
| Other | 40 | 7.5% |
| Total | 528 | 100% |

55. Do you belong to any Santa Association?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| I belong to Claus Net | 223 | 45.0% |
| FORBS - Fraternal Order of Real Bearded | | |
| Santas (California, Arizona, Nevada) | 72 | 14.5% |
| IBRBS - International Brotherhood of Real | | |
| Bearded Santas | 319 | 64.4% |
| Santa America | 45 | 9.0% |
| MOTS - Mystic Order of Traditional Santas | 8 | 1.6% |
| Long Star Santas | 28 | 5.6% |
| Palm Tree Santas | 37 | 7.4% |
| Peachtree Santas | 19 | 3.8% |
| Long Leaf Pine Santas | 24 | 4.8% |
| MAPS - Michigan Assn of Professional Santas | 17 | 3.4% |
| North Star Santas | 19 | 3.8% |
| Brotherhood of the Direct Descendants of Santa | 24 | 4.8% |
| Buckeye Santas | 25 | 5.0% |
| Clan Claus | 28 | 5.6% |
| Great Plains Santas | 0 | 0.0% |
| Heart of Dixie Santas | 6 | 1.2% |
| Virginia Santas | 24 | 4.8% |
| New England Santa Society | 12 | 2.4% |
| Santa Claus Oath Foundation and Hall of Fame | 38 | 7.6% |
| SOS - Society of Santa | 20 | 4.0% |
| Other | 115 | 23.2% |
| Total | 495 | 100% |

56. Have you taken the Santa Claus Oath?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| No, I have not had the opportunity to take the | | |
| Santa Claus Oath | 123 | 22.2% |
| Yes, I have taken the Santa Claus Oath. | 404 | 73.0% |
| No Responses | 26 | 4.7% |
| Total | 553 | 100% |

57. Santa has become more and more 'tech savvy" in recent years. Please tell us how you use the internet to connect, network and/or promote.

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| I am not tech oriented. In fact this Survey was almost too much for me! | 31 | 5.9% |
| I am lucky if I can just use email. | 125 | 23.8% |
| I have a Facebook page as Santa | 264 | 50.3% |
| I use twitter | 52 | 9.9% |
| I have a dedicated "Santa" web site for business | 173 | 33.0% |
| I have a dedicated "Santa" web site just for children | 13 | 2.4% |
| I have a dedicated "Santa" web site that is both | | |
| for children and for getting business. | 55 | 10.4% |
| Other | 84 | 16.0% |
| Total | 524 | 100% |

58. Have you attended a Santa School? Select all that apply.

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| Charles W. Howard | 63 | 11.9% |
| School4Santas - International University of | | _ |
| Santa Claus | 322 | 61.1% |
| Victor Nevada School | 5 | <1% |
| Professional Santa Claus School | 32 | 6.0% |
| St. Nicholas Institute | 24 | 4.5% |
| Noerr Programs Santa Training | 20 | 3.7% |
| IUSC Correspondence DVD Course | 16 | 3.0% |
| No, I have never attended a Santa School | 121 | 22.9% |
| Other | 66 | 12.5% |
| Total | 527 | 100% |

59. How many Santa Suits or outfits do you own? Please the total number of outfits for Santa, Kris Kringle, or St. Nicolas.

| | Number of Response(s) | Response Ratio |
|--------------|-----------------------|-------------------|
| 1 | 70 | 12.6% |
| _2 | 134 | 24.2% |
| 3 | 112 | 20.2% |
| 4 | 80 | 14.4% |
| 5 | 52 | 9.4% |
| 6 | 30 | 5.4% |
| 7 | 13 | 2.3% |
| 8 | 11 | 1.9% |
| 9 | 5 | <1% |
| 10 | 9 | 1.6% |
| None | 4 | <1% |
| Other | 8 | 1.4% |
| No Responses | 25 | 4.5% |
| Total | 553 | 100% |

60. Where did you obtain your Santa Suit?

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| My wife or a family friend made it for me | 53 | 9.5% |
| I had a local tailor/seamstress make it for me | 72 | 13.0% |
| I had someone from a theater company make it | | _ |
| for me | 14 | 2.5% |
| I bought it on the internet from a costume shop | 87 | 15.7% |
| I bought if from a professional Santa Suit | | _ |
| company (Adele, Sam Mitello, etc.) | 198 | 35.8% |
| I bought it from a local costume store | 52 | 9.4% |
| Other | 52 | 9.4% |
| No Responses | 25 | 4.5% |
| Total | 553 | 100% |

61. How do you keep cool when working as Santa? Select one or more answers.

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| I have a fan nearby, giving me a slight breeze. | 245 | 46.4% |
| I wear a Commercial Cooling Vest | 78 | 14.7% |
| I made my own cooling vest | 10 | 1.8% |
| I do not use anything to keep cool | 179 | 33.9% |
| I keep plenty of bottled water nearby. | 263 | 49.8% |
| I keep my hair short. | 39 | 7.3% |
| Other | 24 | 4.5% |
| Total | 528 | 100% |

62. During the regular Holiday season, do you work with a full Santa Suit or more casual?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| I always wear a full traditional (fur down the front) Santa Suit with Hat. | 290 | 52.4% |
| I always wear a full traditional Santa Suit but sometimes take my hat off | 40 | 7.2% |
| I always wear a full Coca-Cola Style Suit (Buttons down the front) with Hat. | 31 | 5.6% |
| I always wear a full Coca-Cola Style Suit but sometime take my hat off | 8 | 1.4% |
| I work in a workshop outfit with no coat or hat | 7 | 1.2% |
| I work in a workshop outfit with no coat, but with hat | 1 | <1% |
| I switch between a traditional Santa Suit and the Workshop outfit | 70 | 12.6% |
| I switch between a Coca-Cola style Suit and the Workshop outfit | 13 | 2.3% |
| I generally dress in a Father Christmas outfit with hat. | 12 | 2.1% |
| I generally dress as St. Nicholas | 3 | <1% |
| Other | 53 | 9.5% |
| No Responses | 25 | 4.5% |
| Total | 553 | 100% |
| 49 Comment(s) | | |

63. In your previous life (Before Santa) what was your main occupation?

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| Arts - Painter/Sculptor/Writer etc. | 5 | <1% |
| Public Service/Law Enforcement/Fire | 31 | 5.6% |
| Government Employee/Federal, State or Local | 59 | 10.6% |
| Elected Official | 1 | <1% |
| General Construction / Building Trades - | | |
| Carpenter/Electrician/Plumber/ etc. | 30 | 5.4% |
| Heavy Construction / Roads/ Sewers / Iron | 7 | 4.00/ |
| Worker | 7 | 1.2% |
| Doctor- Medical/Dental etc. | 4 | <1% |
| Finance/ Banking/ Loans/ Investments (St. Nicholas is your Patron Saint) | 14 | 2.5% |
| Sales / Marketing / Advertising | 56 | 10.1% |
| Education - Administrator or Teacher | 37 | 6.6% |
| Entertainer / Entertainment Industry | 12 | 2.1% |
| Culinary/ Restaurant Owner/ Cook/ etc. | 11 | 1.9% |
| Lawyer (St. Nicholas is your Patron Saint, too!) | 4 | <1% |
| Health Professional / Nurse / Lab Technician | 14 | 2.5% |
| Public Administration - City/County/State etc. | 4 | <1% |
| Public Works | 4 | <1% |
| Aviation | 6 | 1.0% |
| Career Military (Retired) | 21 | 3.7% |
| Broadcasting - Radio/TV | 5 | <1% |
| Journalism | 2 | <1% |
| Other | 196 | 35.4% |
| No Responses | 30 | 5.4% |
| Total | 553 | 100% |

64. What does Santa (That's you) want for Christmas? We are always being asked this question.

| | Number of Response(s) | Response Ratio |
|---|-----------------------|-------------------|
| New Phone | 20 | 3.6% |
| Electronics; Computers, etc. | 29 | 5.2% |
| Sporting Goods / Recreation / Outdoors etc. | 28 | 5.0% |
| Entertainment/ Big Screen TV / Audio | | _ |
| Components etc. | 14 | 2.5% |
| Power Tools etc | 22 | 3.9% |
| New Santa Suit / Accessories | 106 | 19.1% |
| Travel / Vacation | 173 | 31.2% |
| Other | 135 | 24.4% |
| No Responses | 26 | 4.7% |
| Total | 553 | 100% |

65. As most of us are Senior Citizens or "Boomers," part of or responsibility protecting Santa's health. What do you do to keep healthy and stay in shape? Select any or all answers that apply to you.

| | Number of Response(s) | Response Ratio |
|--|--------------------------|-------------------|
| I get regular check-up with my Doctor | 463 | 88.0% |
| I practice preventive care by getting my shots (flu, pneumonia, etc.) | 402 | 76.4% |
| I like to see a chiropractor or get a massage to keep well adjusted | 87 | 16.5% |
| I play golf, tennis, or outdoor sports to keep fit | 68 | 12.9% |
| I enjoy swimming and water exercises | 76 | 14.4% |
| I practice Yoga | 10 | 1.9% |
| I practice Pilates | 1 | <1% |
| I practice Zumba | 1 | <1% |
| I am a member of Silver Sneakers | 41 | 7.7% |
| I practice Aerobics | 8 | 1.5% |
| I exercise privately with videos / DVD's by Richard Simmons, Jane Fonda, Jack LaLanne, | | |
| etc. | 11 | 2.0% |
| Other | 127 | 24.1% |
| Total | 526 | 100% |

66. If you could change, fix or upgrade something about Santa, what would it be, and why?

242 Response(s)

67. And Finally, What are Santa's Plans (Your plans) after this Holiday Season? Select as many options as you wish.

| | Number of Response(s) | Response Ratio |
|--|-----------------------|-------------------|
| I plan on taking a well-deserved vacation | 169 | 32.0% |
| I plan on attending Discover Sana 2016 in July | 205 | 38.8% |
| Go Shopping at After Christmas Sales | 61 | 11.5% |
| Catch up on Household Chores | 143 | 27.1% |
| Visit relatives and friends | 163 | 30.9% |
| I must return to a regular job | 169 | 32.0% |
| Other | 71 | 13.4% |
| Total | 527 | 100% |